

# Lee Yount, Jr.

## Fractional CIO / Virtual CIO (vCIO)

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*Enterprise-grade IT leadership for small and mid-size businesses — without the cost of a full-time executive. 20+ years turning technology into measurable ROI for manufacturers, healthcare organizations, and local governments.*

### WHO I HELP

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I partner with companies of roughly 20–200 employees that need strategic technology leadership but don't need — or can't justify — a full-time CIO. I build the IT roadmap, align technology spend with business goals, manage vendors and outsourced IT providers, strengthen cybersecurity, and make sure every technology dollar moves the business forward. Having run my own small business, I understand firsthand the budget constraints and tradeoffs small companies face every day.

### HOW I HELP

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- **IT Strategy & Roadmap** — multi-year technology planning tied to business objectives and budget.
- **Enterprise & ERP Application Management** — owning the application portfolio, manufacturing and operations systems, and integrations.
- **Infrastructure & Network Operations** — secure, reliable networks, connectivity, and end-user support across sites.
- **Cybersecurity & Business Continuity** — risk reduction, disaster recovery, and resilient operations.
- **Vendor & MSP Management** — evaluating, negotiating, and holding providers accountable to control cost.
- **Digital & eCommerce** — websites, online stores, and digital marketing that drive revenue.

### INDUSTRIES SERVED

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Manufacturing • Healthcare & Clinical • Local Government & Nonprofit • eCommerce & Retail

### SELECTED RESULTS

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- **Saved \$80,000/year** by building an interactive performance dashboard in-house instead of purchasing a commercial product.
- **Saved \$50,000+/year** by migrating to WordPress/WooCommerce eCommerce platforms.
- Led web initiatives recognized with Digital Counties Survey awards (2012, 2013, 2015) and a national 3CMA digital award.
- Directed multi-site cardiac-imaging implementations across 10 hospitals in a regulated healthcare environment.

### TRACK RECORD

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**Chief Information Officer — Robinson Enterprises (Manufacturing) 2016 – 2023**

**IT Manager & Programmer Analyst — Catawba County Government 2008 – 2016**

**Application Specialist, Cardiac/Healthcare — Carolinas Healthcare System 2006 – 2008**

**Information Technology Consultant January 2023 – Present**

### EDUCATION & CREDENTIALS

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- **B.S., Business Administration** (Computer Information Systems) — Western Carolina University
  - **Certified Government Chief Information Officer (CGCIO)** — UNC School of Government
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**Let's talk about your technology roadmap.** Free 30-minute IT health check —

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